

Bank of America



April 11, 2011

TO WHOM IT MAY CONCERN:

I wanted to take a moment to share my experiences with Robert Tobin on behalf of Bank of America.

I met Robert several years ago – back when Serna Village was just a twinkle in his eye! He gave me a tour of Quinn Cottages and explained his vision for providing transitional housing support to the homeless – and doing it in a way that was unique and demonstrated results. As the Sacramento Market Manager for Bank of America, I was sold on Robert's vision, and the way in which he was willing to do what it takes to help those who need it most.

Speaking from the perspective as a corporate funder who is looking to support organizations that are effective and truly having an impact on our community, Robert was very proactive in building a relationship with myself and Bank of America. Through the sheer force of his will, vision and commitment, he demonstrated that the work being done at Quinn Cottages – and in the future, Serna Village – was vital to meeting critical needs in the Sacramento region.

Through the results demonstrated by Robert and his organization, Cottage Housing received a Bank of America Neighborhood Builder Award, which is the cornerstone of the bank's Neighborhood Excellence Initiative. The award included a \$200,000 grant and valuable leadership training for Robert and members of his staff.

Since meeting Robert, I have built a strong relationship with him and have relied on him to provide guidance to myself and the bank in regard to the state of homelessness in the Sacramento region. I consider his leadership to be extremely valuable because he understands how to get things done in a very complicated environment. He has demonstrated an ability to advocate for a demographic of our population that often does not have a voice, and he's not afraid to stand up and aggressively speak on their behalf.

I am confident that Robert Tobin is the ideal candidate to lead any non-profit agency fortunate to gain his services. He is truly a force of nature that can build alliances and get things done. The fact that Serna Village is changing the lives of hundreds of people is a true testament to Robert's ability to make the impossible happen. I am pleased and proud to give Robert my full endorsement.

Best Regards,

A handwritten signature in black ink, appearing to read 'Eric Stanion', written in a cursive style.

Eric Stanion
Senior Vice President
Bank of America